

### **Monica Sedelmeier**

**Director of Communications and Marketing** 

### **Anna Minkkinen**

**Executive Creative Director** 

City
Identity
Rich History
Diverse Community
Growing Economy

3

Wide variety of Audiences.

### Scope:

Conduct Qualitative and Quantitative Research

**Audit Current Branding Elements** 

**Develop Positioning and Messaging Statements** 

**Articulate Brand Guidelines** 

**Create Brand Identity Strategy** 

### **O**About Us

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# We are a Creative Branding Agency.

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**COMPASS** 

# We work with partners like these.



































## When you work with us, you will also be working with our strategic partner





## Some of Versive's partners.

KOMAR

SafeHello

LAFCO NEWYORK







Linked in

**Brookfield**Properties





PERMAT<sup>®</sup> STEEL



**ODISQO** 

STARZ

### 7 **()**

think like an agency, design like a studio & create like a production company.



# We launch reinvent & strengthen brands.



**CHRISTINA SUMMERFIELD**Co-Founder, Versive



ANNA MINKKINEN
Executive Creative Director, Loyalkaspar



SCOTT LAKSO Executive Producer, Loyalkaspar



KATE BURGESS Creative Strategist, Versive



SHANNON HALL Senior Producer, Loyalkaspar



**BEAT BAUDENBACHER**Chief Creative Officer, Loyalkaspar



**DAVID HERBRUCK**President, Loyalkaspar

### O Strategy

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## We know that a strategic approach is foundational for success.

## We work collaboratively to uncover opportunity and align on true brand and business needs.



OUR PROCESS IS SIMPLE.

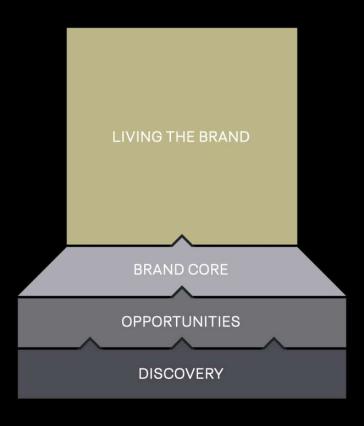
### We:

Rely on insights over assumptions.

Leave room for experimentation and exploration.

Build consensus every step of the way.

### STRATEGY



Qualitative and quantitative research

**Brand strategy** 

Brand architecture

Naming

Positioning

Voice definition and guidelines

Roll out and analytics

## **O**Creative Strategy

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**INTAKE & DISCOVERY** 

STRATEGY

CREATIVE STRATEGY

CREATIVE DEVELOPMENT

When it comes to the different steps along the way...it's not step one, check and move on...

PROCESS

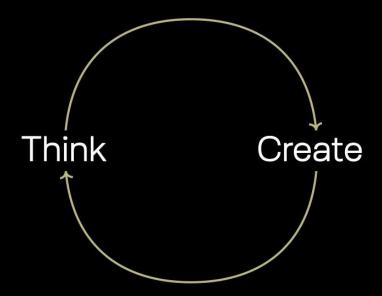
**INTAKE & DISCOVERY** 

CREATIVE STRATEGY

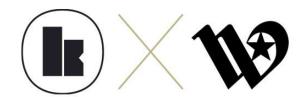
STRATEGY

CREATIVE DEVELOPMENT

But rather, staggered. We benefit in overlap between the stages.



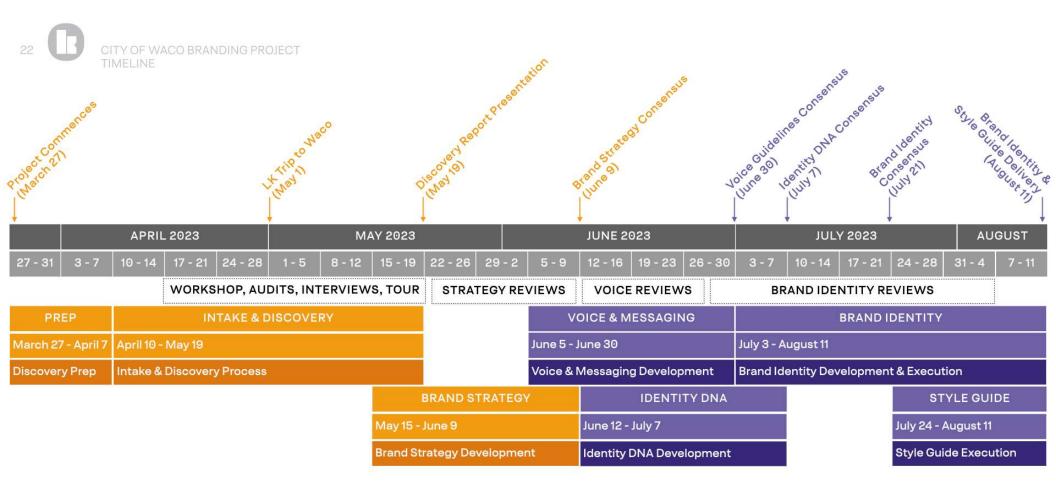
Because we are strategists and makers, thinking and creating are always informing one another along the way.



The collaborations we have with each client allow for each project to be unique and truly custom to the brand.

### O Proposal

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## **B**Deliverables

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- Brand Vision Workshop
- · Brand Audit
- · Stakeholder Interviews
- Master Survey
- · City of Waco Tour
- · Competitive Analysis
- · Discovery Report

### **Brand Strategy**

- Brand Purpose
- · Pillars & Values
- · Mission Statement
- Vision Statement
- · Positioning Statement
- Brand Summary
- · 'Living the Brand' Guidelines

### Voice & Messaging

- Voice & Tone
- · Language Guidelines
- Tagline System across various brands (e.g. Downtown, Business Development, Tourism)
- · Use Case Examples

### Identity DNA/System\*

- Brand Logo Usage System (B&W)\*
  - · RGB / Hex, CMYK, Pantone
- · Brand Logo Usage System (Color)\*
  - · RGB / Hex, CMYK, Pantone
- · Color Palette
  - · Hero Color
    - · RGB / Hex, CMYK, Pantone
  - · Secondary Colors
    - · RGB / Hex, CMYK, Pantone
- · Typography Hierarchy
  - Hero Typeface
  - · Secondary Typeface

### **Brand Identity**

- · Logo Architecture & Lockup System
- · Email Newsletter Template
- · Animated Graphics Package / Toolkit
- · Website Redesign Examples
- · Social Media Design Examples
- Print Design Examples (showing examples of various needs across City of Waco depts.)
- · Out of Home / Signage Design Examples
- · Digital Design Examples

### Style Guide

- Brand Strategy Guidelines
- · Voice Guidelines
- · Identity DNA Usage Guidelines
- · Brand Identity Usage Guidelines

### Implementation Strategy

- Written and visual examples of rolling out the brand identity across Waco
- Breakdown of this strategy across various sectors (Downtown/Business Development/Tourism)

### \*Regarding the logo system:

We will be fundamentally maintaining use of the 'Flying W' in the Waco brand identity, but HOW we use that element will be explored and explained in the identity system. The logo system and any additions to that system will be shown relative to its varying uses (Downtown/Business Development/Tourism).



## Think Creatively. Create Thoughtfully.

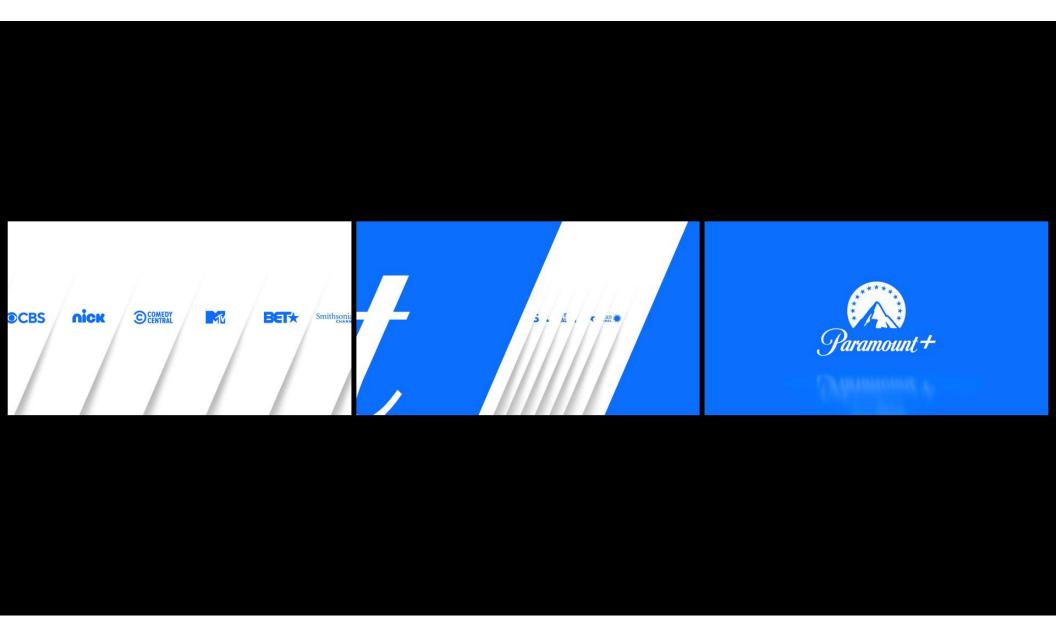
This is our motto.
We love what we do and we love doing it with great people.

### Thank you!

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"People who try hard to do the right thing always seem mad"





NOW STREAMING



THIS IS PEAK
\*STREAMING\*









