# Economic Development Work Session

November 3, 2020



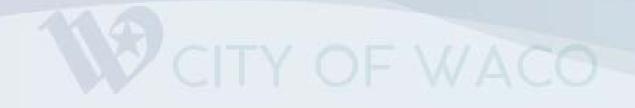
#### **Economic Development Items**

#### TIF Related:

- Marriott AC Contract Amendment
- Pivovar Contract Extension

#### WMCEDC Related:

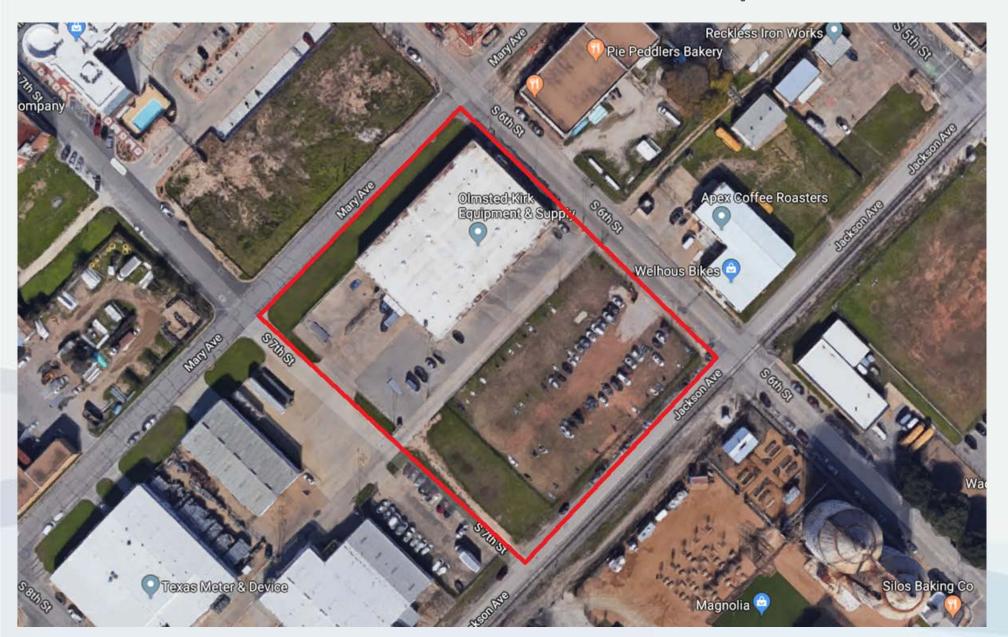
Mars Drive Improvements



## Marriott AC Mary Avenue at S. 6th Street



#### **Location Map**





CITY OF WACO

Mary Avenue





### CITY OF WACO



CITY OF WACO

## <u>SRH Hospitality Waco Downtown Investments - Hotel Amenities</u>

- 182 guest rooms and suites
- "Media Salon" private meeting rooms
- Restaurant
- Bar and lounge with both indoor and streetscape seating
- Club-level fitness center
- 1,300 square foot exterior pool with surrounding pool terrace
- 3,200 square foot social entertainment area
- Lobby geared toward "social business" creating an environment where socializing blends seamlessly with conducting business
- Five story hotel building 105,000 square feet
- Two guest elevators



#### **Executive Conference Center**

- 17,000 square foot Executive Conference Center
- 7,700 square foot ballroom divisible into 5 salons.
- 20-foot ceiling height
- 4,000 square foot terrace area
- Elegant urban finishes
- Full food and beverage services
- State of the art commercial audio-visual services
- Best in class executive meeting room seating, lighting and acoustics
- Full business support services
- The Executive Conference Center will be a significant addition to Waco and complement the existing Waco Convention Center

#### **Parking Structure**

- Five levels pre-cast concrete of integral color and perforated decorative metal panels
- 332 parking spaces to be allocated between public needs and hotel needs
- Two guest elevators and an elevator lobby area

#### **Shell Commercial/Retail Building**

- Two-story commercial shell
- Total of 18,000 square feet
- Second-level 2,700 square-foot roof top terrace



- More time to complete project
- Appraisal dispute value lowered
- •60M on one block
  - Retail
  - Restaurant
  - Entertainment
  - Meeting/event space
  - Parking
  - Jobs
  - Tax generation
  - Offers highest quality rooms in market



Project	Current MCAD Value	Total Construction Cost	TIF Ask	% of Total Construction Cost	TIF Board Recommendation	% of Total Construction Cost
Marriott AC Hotel	\$2,527,000	\$47,858,921	\$8,723,774	100001	\$8,723,774  (Public Impv.) \$3,701,257  (Public parking) \$3,585,000  (City utility Impv.) \$637,517  (Bury ovrhd utility) \$800,000	7.73% 7.49% 1.33% 1.67%

Appraisal Dispute Amount: \$40,000,000



#### Approval of the contract amendment providing:

- 1. Project completion date in the contract extended 1 year (September 30, 2023 to September 30, 2024)
- 2. Appraisal dispute value lowered from \$43,292,462 to \$40,000,000
- 3. Inclusion of pandemic language in the Force Majeure clause
- 4. Shift previously approved funds of \$250,000 from public structured parking to burial of overhead utility lines

Term of the agreement: 14 years

# Pivovar Contract Extension 320 – 324 S. 8th Street





#### Pivovar Brewery, Restaurant and Hotel project

Total project: \$9,772,093 TIF grant: \$683,291

#### Timeline:

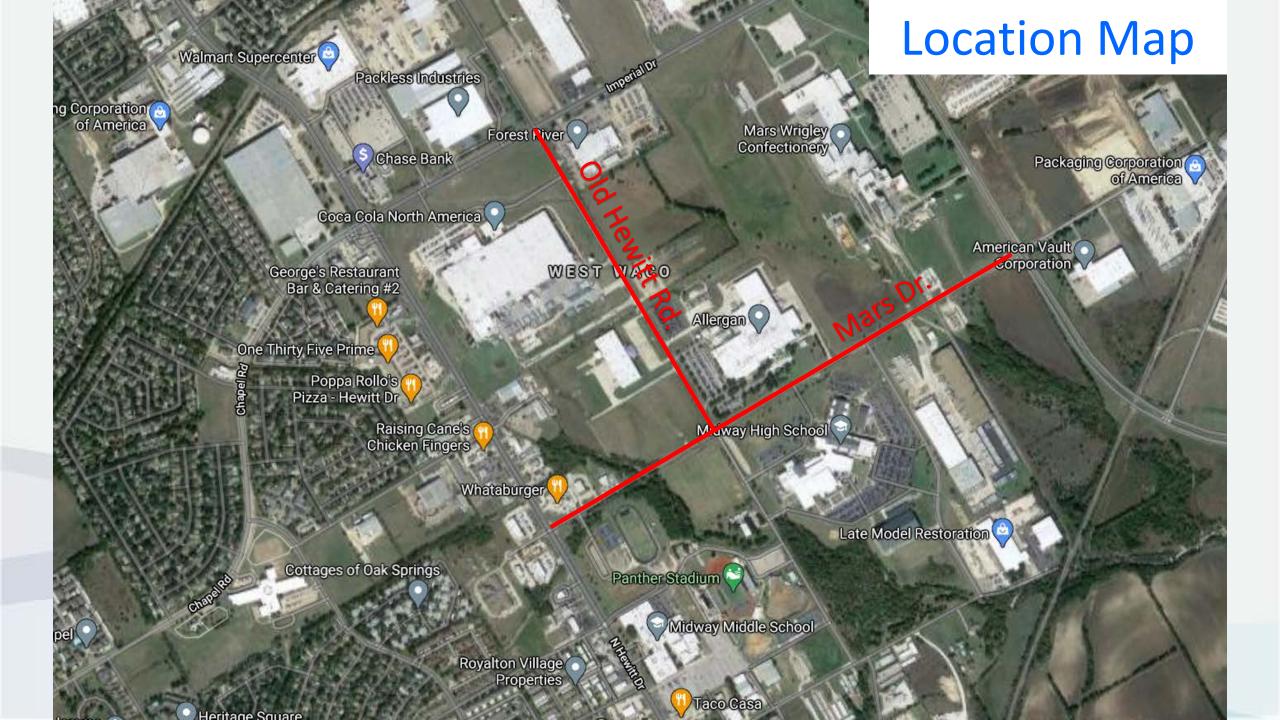
- December 20, 2018 TIF Board recommended funding of \$683,291
- February 5, 2019 City Council approved funding
  - Original Completion date 4.30.2020
- 6-month extension requested from City Manager
- Extension granted New completion date 10.27.20
- August 20, 2020 Request for additional extension submitted
  - Requesting new Completion date of 2.28.2021

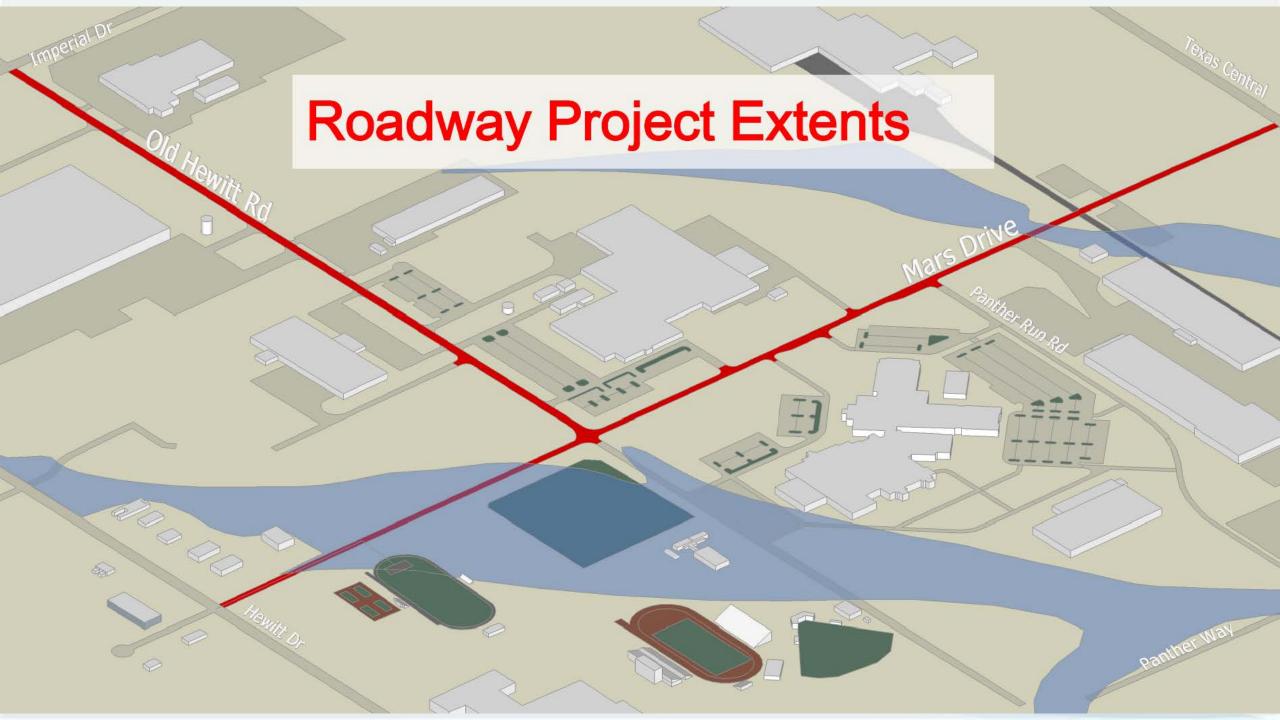
- Approval of the contract extension for an additional 4 months
- New project completion deadline February 28, 2021



#### Mars Drive Improvements







#### Questions?

