Economic Development TIF Grants

City Council November 5, 2019

Projects for Consideration

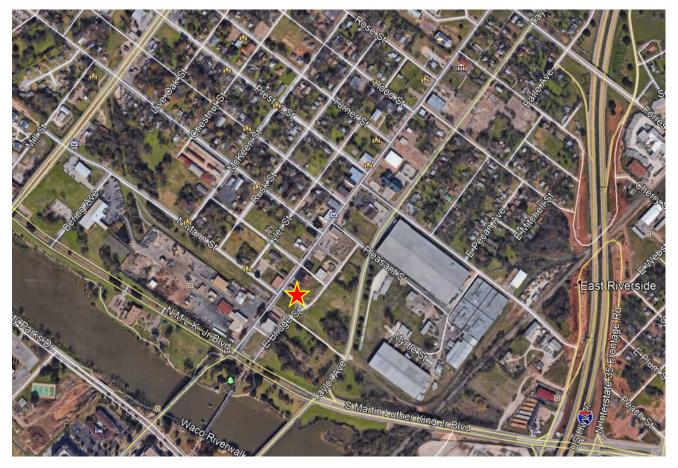
- 305 Elm Avenue funding request
- Bridge Street Front Porch Project funding request
- Quiet Zone Project funding request
- Webster Avenue Sidewalk Improvements funding request
- The Containery contract extension
- Behren's Building II Restoration contract amendment
- Taylor St. Slab Removal & Remediation funding request
- Façade Improvement Program funding request

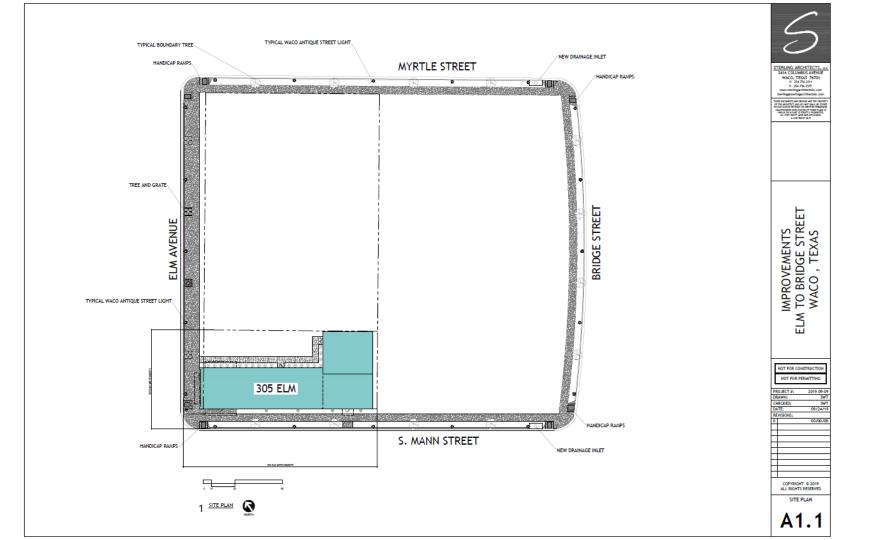
305 Elm Avenue Building Renovation

305 Elm Ave. Renovation



Aerial View





Company Summary

- 305 Elm, LLC Partners
 - Cody Carlson: Baylor Graduate, partner in development projects and business investment
 - Jay Kelly: Baylor Graduate & owner/operator of City Ranch Boot/ Kelly Leather companies, tenant at 305 Elm.
 - John Fegan: Investor/developer,owns multiple properties in DFW area, and Waco.
 - John Nicklos: shareholder in build to suit ventures, renovation projects in Austin area.
 - Combined experienced in real estate investment, development projects, building renovation, build to suit, retail operations

Project Summary

- Retail development for 2 businesses includes restoration, renovation and new construction.
- 3,560 Sq. Ft. building, with 2 main areas that are 2,013 Sq. Ft. & 1,547 Sq. Ft.
 - Third Space Theory Coffee:
 - Italian made coffee cart owned and operated by Andreas & Bianca Zaloumis.
 - Started pop up coffee company 9 months ago.
 - Served at Cultivate 712, the Farmer's Market, other locations around downtown.
 - Licensed open air vendor, specializes in hand crafted coffee drinks and cream sodas.
 - Seeks permanent location to create community and grow their business.

Project Summary

City Ranch Boot Company

- Owned by Jay and Terry Ann Kelly, residents of Waco.
- Offers local and visiting patrons high quality, custom designed boots made of exotic leathers.
- Will increase complimentary Retail offerings in Elm Ave. area
- Highly visible, strategically located space next to City Center's Front Porch project.
- Welcoming atmosphere will compliment the festival/event district.
- Jay has owned successful businesses, and has extensive experience in exotic leathers and custom designed cowboy boots.

Current Photos













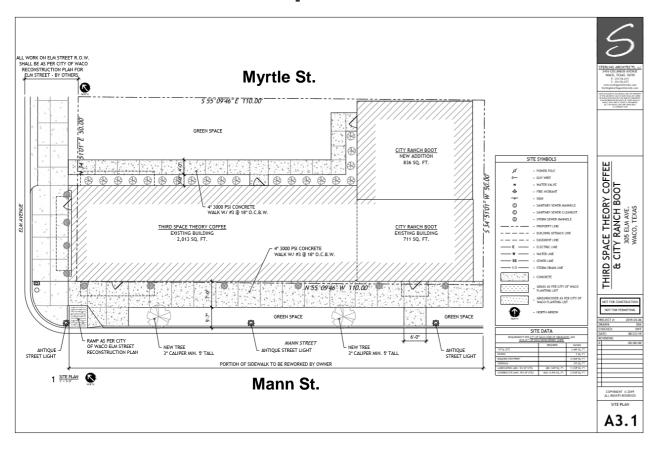
Rendering



Rendering



Streetscape Site Plans



Public Improvements

- Sidewalks, Streetscape, Utilities
- Mobilization, Safety Plan, Site Prep and Demolition
- Install sidewalk, trees, and landscaping on Elm Ave. & Mann St.
- Install electrical service, street lamps on Elm Ave. & Mann St.
- Install irrigation, water service, wastewater & sewage system improvements
- Install drainage improvements as needed

MCAD & Construction Values

- MCAD Value: \$17,500
- Private Cost: \$773,126
- Public Cost (Building Specific): \$208,891
- Total Budget: \$982,017
- TIF Ask: \$208,891

Project	Current MCAD Value	Total Construction Cost	TIF Ask	% of Total Construction Cost	Staff Recommends	% of Total Construction Cost
305 Elm Ave.	\$17,500	\$982,017	\$208,891	21.27%	\$200,000	20.36%

Appraisal Dispute Amount: \$999,517

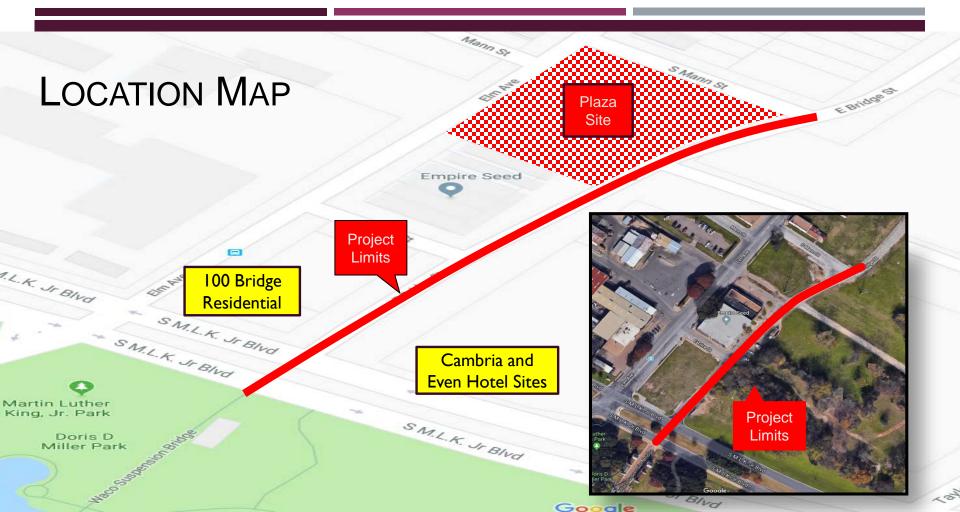
Recommended Funding: \$ 200,000 (20.36%)

• 2 Payments of \$100,000 after project is fully complete 365 days apart.

Appraisal Dispute Amount: \$999,517

- The project must be under contract within 6 months of City Council approval, or the grant may be forfeited.
- The project must be under construction within 6 months of contract execution, or 12 months if a 6 month extension is granted.
- The project must work with Public Works to ensure that all sidewalk design and construction will be in compliance with the anticipated public sidewalk project to be funded by the TIF Streetscape grant project and TxDOT TASA grant, and the Bridge Street Front Porch Project.
- Contract Term: 3 years from execution.

Bridge Street Front Porch Project



CORPORATE SUMMARY, CITY CENTER WACO

- We drive development and collaboration in the CITY CENTER, which is downtown and the surrounding neighborhoods. In so doing, we
 - Engage with residents, developers, city staff and others to enhance collaboration
 - Plan enact existing plans for the CITY CENTER and collaborate on new ones
 - Accelerate & Steer development via advice, investment and direct action.

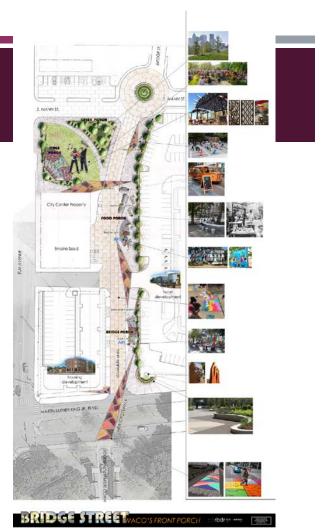
PROJECT SUMMARY

Type of Construction

- Demolition / Preservation of historic properties
- New construction / landscaping

Improvements – Bridge Street

- Festival Street
- Concrete Paving
- Reinforced sidewalk
- Storm drain improvements
- New parking areas
- Replacing curb & gutter
- New lighting
- ADA improvements (i.e. handicap ramps)



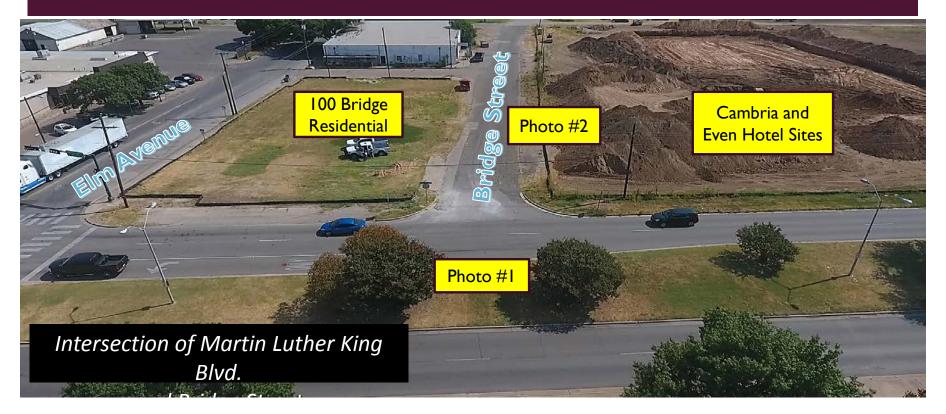




Photo #1: MLK Blvd and Bridge Street



Photo #2:Along Bridge Street





Photo #3: Bridge Street and Trice Street

Photo #4: Bridge Street and Mann Street



CONSTRUCTION TIMELINE

Construction Manager At-Risk Concept					
Survey and Geotech	60 days	Jul. 2019 – Aug. 2019			
Design					
(Pavement and Parking)	90 days	Sept. 2019 – Dec. 2019			
Design					
(Landscape and Arch Details)	90 day	Jan. 2020 – Apr. 2020			
Plan Review/Permitting	90 days	Nov. 2019 – Feb. 2020			
TIF Meeting	1 day	Oct. 2019			
Construction					
(Pavements and Parking)	120 day	Feb. 2020 – Jun. 2020			
Construction					
(Landscaping and Arch Details)	184 days	May 2020 – Nov 2020			

TOTAL BUDGET – TIF REQUEST \$5,548,000

Funding Source	Planning/Design (including environmental and acquisition costs)	Construction	Total	
Bridge Street Front Porch Project				
TIF Funding	\$ 0	\$ 5,548,000	\$ 5,548,000	
City Funding	\$ 0	\$ 0	\$ 0	
TOTAL	\$ 0	\$ 5,548,000	\$ 5,548,000	

TIF Funding Request \$5,548,000

Project	Current MCAD Value	Total Construction Cost	TIF Ask	% of Total Construction Cost	Staff Recommends	% of Total Construction Cost
Bridge St. Front Porch Project	N/A	\$5,548,000	\$5,548,000	100%	\$5,548,000	100%

- Recommended Funding: \$5,548,000 to construct the Bridge Street Project.
- TIF grant funds will be paid in phases as portions of the project are completed.

Quiet Zone Peach Street to South 13th Street

LOCATION MAP



PROJECT SUMMARY

- Improvements Railroad
 - Railroad gates with lights at all crossings
 - Concrete panels across railroad tracks
- Improvements City
 - Center-line channelization devices on all two-way approaches
 - Sidewalk connections across railroad tracks
 - Improved signing and striping on all approaches
 - Conversion of Jackson Avenue to one-way operation (East to West).

CURRENT PHOTOS

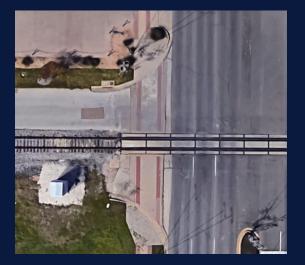


S 6th Street Crossing Gate Arms with Lights

S 3rd Street Crossing No Gates, Lights Only

PEDESTRIAN CROSSING IMPROVEMENTS

Adequate Pedestrian Accommodations





University Parks (Adequate) 6th Street (Improvements Required)

CHANNELIZATION EXAMPLES

• Channelization Devices at All Two Way Approaches





SCHEDULE

Sept 2019 - Notice of Intent (NOI) sent to Federal Rail Administration and all railroad users (UPRR, BNSF, etc.)

Sept 2019 - Final Engineering Design

Nov 2019 - Railroad Construction Agreement*

Quiet Zone Construction (6-12 Months)*

- UPRR will complete any improvements within the railroad ROW at each crossing

 City will complete sidewalk extensions, installation of channelization devices and improvements to signage and pavement markings on all approaches

Quiet Zone Acceptance and Implementation (21 Days) Target Quiet Zone Date (September - December 2020)*

*Subject to UPRR timeline

TOTAL BUDGET

TIF Funding	Construction Cost	Total Cost					
<i>Quiet Zone: Peach Street to South 13th Street</i>							
City Improvements	\$ 196,057.00	\$ 196,057.00					
Railroad Improvements	\$ 1,193,750	\$ 1,193,750.00					
Contingency (10%)	\$ 139,000.00	\$ 139,000.00					
TOTAL	\$ 1,528,807.00	\$ 1,528,807.00					

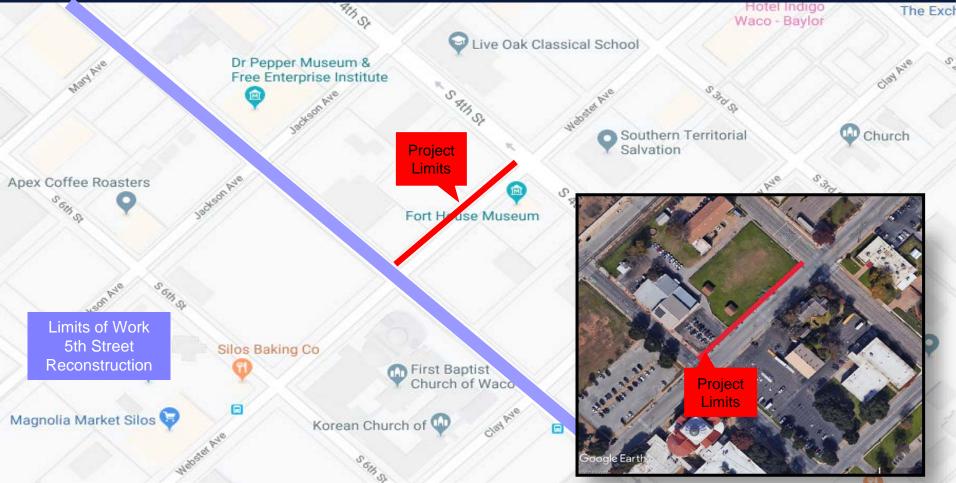
TIF Funding Request \$1,528,807

Project	Current MCAD Value	Total Construction Cost	TIF Ask	% of Total Construction Cost	Staff Recommends	% of Total Construction Cost
Quiet Zone	N/A	\$1,528,807	\$1,528,807	100%	\$1,528,807	100%

- Recommended Funding: \$1,528,807 to assist with the construction of the Quiet Zone from Peach Street to S 13th St.
- TIF grant funds will be paid in phases as portions of the project are completed.

Webster Avenue Sidewalk Improvements S 4th Street to S 5th Street

LOCATION MAPS



PROJECT SUMMARY

- Improvements Webster Avenue (4th to 5th)
 - Reinforced sidewalk
 - Storm drain improvements
 - Replacing curb & gutter
 - New lighting
 - ADA improvements (i.e. handicap ramps)

CURRENT PHOTOS (CONT.)



Avenue

415 Webster Avenue - Looking NE along Webster Avenue



CURRENT PHOTOS (CONT.)



426 Webster Avenue - Looking SW towards intersection of Webster Avenue & 5th Street

426 Webster Avenue - Looking N towards a school crossing.



SITE PLAN WEBSTER AVENUE IMPROVEMENTS – 4TH TO 5TH



Webster Avenue Improvements - 4th to 5th

Plan and Specification Development							
Activity	Duration	Start	Finish				
100% Final Plans	80 days	08/12/19	10/30/19				
Final Utility Coordination	80 days	08/12/19	10/30/19				
Bid Preparation and Advertisement							
Purchasing Preparation	10 days	10/30/19	11/08/19				
Advertisement Period	22 days	11/08/19	11/29/19				
Host Pre Bid Meeting	1 day	11/19/19	11/19/19				
Bid Opening & Award	19 days	11/29/19	12/17/19				
TIF Board Consideration	41 days	10/10/19	11/19/19				
Council Approval	1 day	12/17/19	12/17/19				
	Contract Award						
Execute Contract Documents	22 days	12/17/19	01/07/20				
Construction							
Issue Construction Notice to Proceed	8 days	01/07/20	01/14/20				
Construction	120 days (4 mos.)	09/06/21	01/07/22				
Project Acceptance	20 days	01/07/22	01/27/22				

Construction Complete January 2022

TOTAL BUDGET

Funding Source	Planning/Design (including environmental and acquisition costs)	Construction	Total				
Webster Avenue Improvements – 4 th to 5 th							
TIF Funding	\$ 0	\$ 341,000	\$ 341,000				
City Funding	\$ 0	\$ 0	\$ 0				
TOTAL	\$ 0	\$ 341,000	\$ 341,000				

Requested TIF Funding: \$341,000

Project	Current MCAD Value	Total Construction Cost	TIF Ask	% of Total Construction Cost	Staff Recommends	% of Total Construction Cost
Webster Ave. Sidewalk Impv	N/A	\$341,000	\$341,000	100%	\$341,000	100%

- Recommended Funding: \$341,000 for the construction of sidewalk improvements from S 4th St. to S 5th St.
- TIF grant funds will be paid as portions of the project are completed.

The Containery Contract Extension

The Containery Project Timeline:

- April 13, 2017 Recommended funding of \$488,078 by TIF Board
- October 3, 2017 Funding approved by City Council
- February 27, 2019 Request for extension granted by the City Manager
- August 30, 2019 staff received request for 180 day

Reasons provided for extension request:

- Continued delays due to the rain and weather.
- Construction Delays
- Delay due the work load of sub-contractors and labor shortage
- Delayed City Inspections and approvals

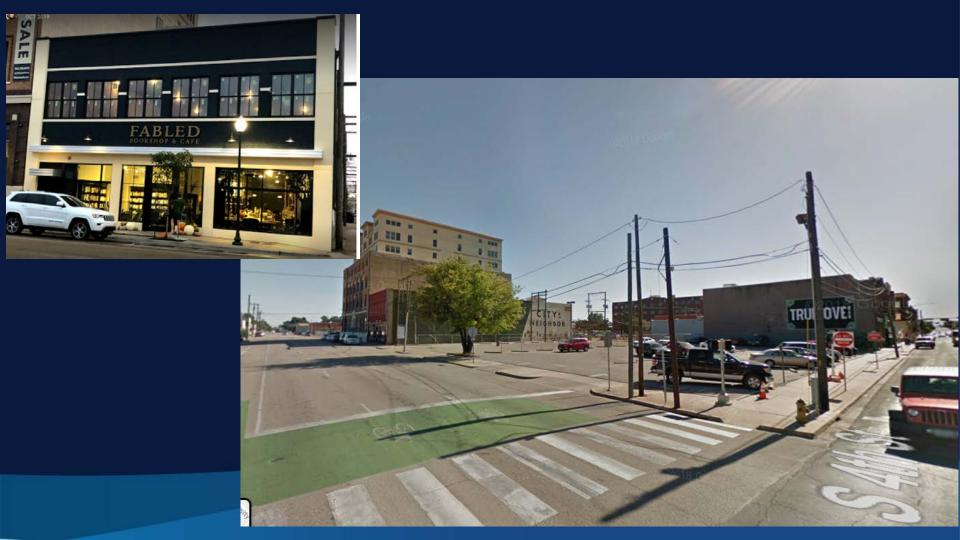
Approval of the contract extension for an additional 180 days

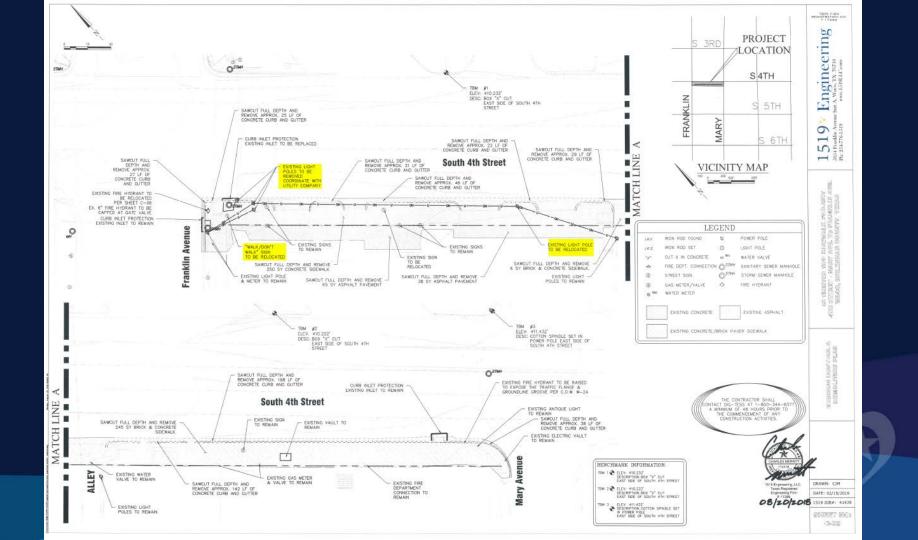
New project deadline March 28,2020

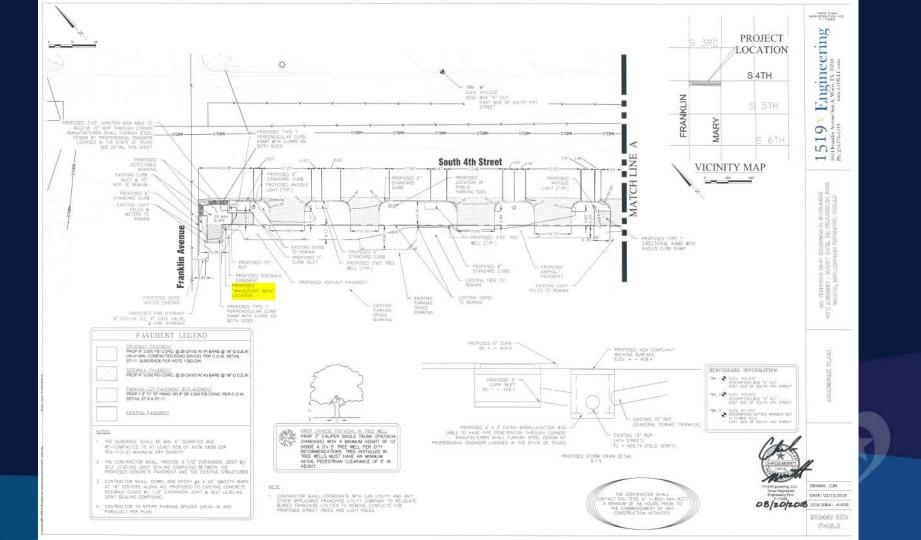
Behren's Building II Restoration Contract Amendment

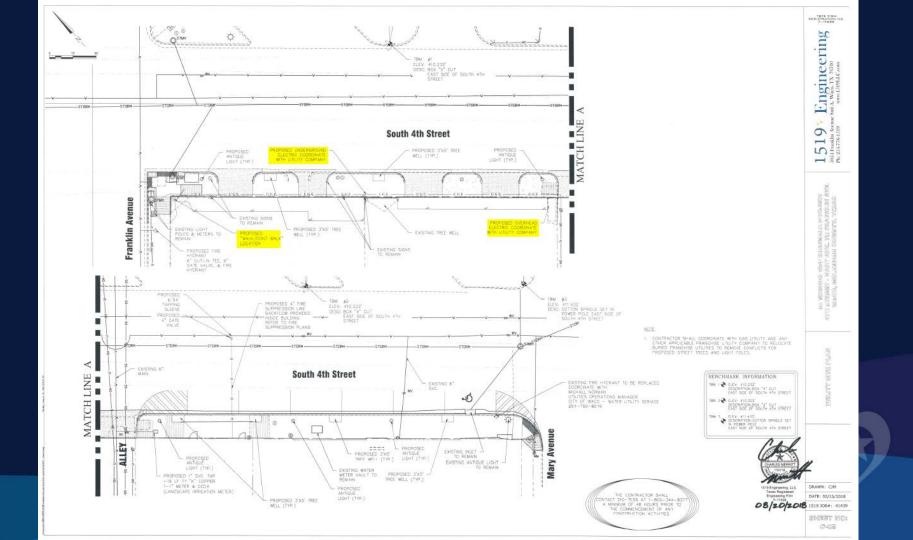
Developer Request:

 Increase the amount of funding from \$556,267 to \$602,168 (additional \$45,901) due to additional public improvement project costs.









Recommendation – revised

Contract amendment request of \$45,901

- In keeping with the general TIF protocol not providing additional funding for budget overruns on a project, staff recommended denial
- However, if there are completely unforeseen costs, the project can request additional TIF funding, on TIF Eligible items, but they must come back to the TIF Board & City Council for that approval
- Since the item's posting for the TIF agenda, we have seen additional documentation in the utility expenses.
- The request pertains to the public portion of the project, which was at the city's request
- TIF Board recommendation is for denial, but we are reversing the staff recommendation from denial to approval based on the new information

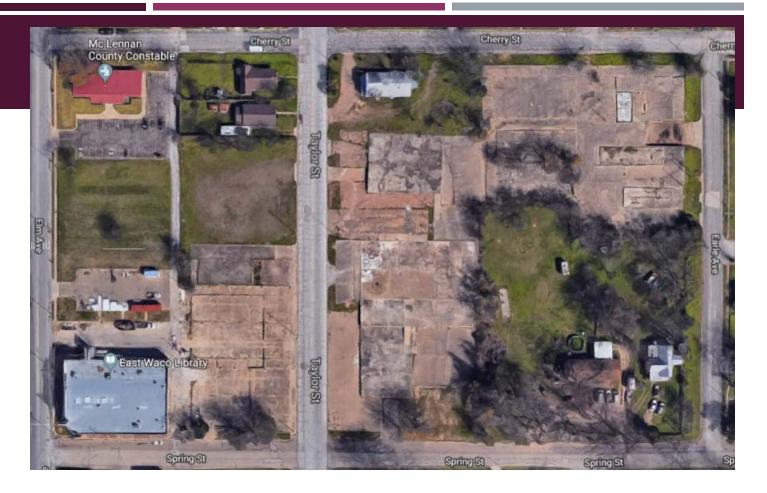
Taylor Street Slab Removal & Remediation

LOCATION: "TAYLOR STREET SLABS"

CITY CENTER WACO

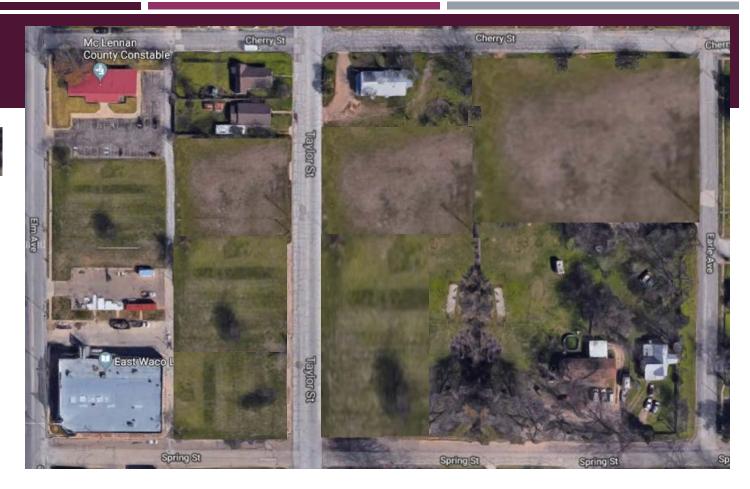


CURRENT:



PROPOSED

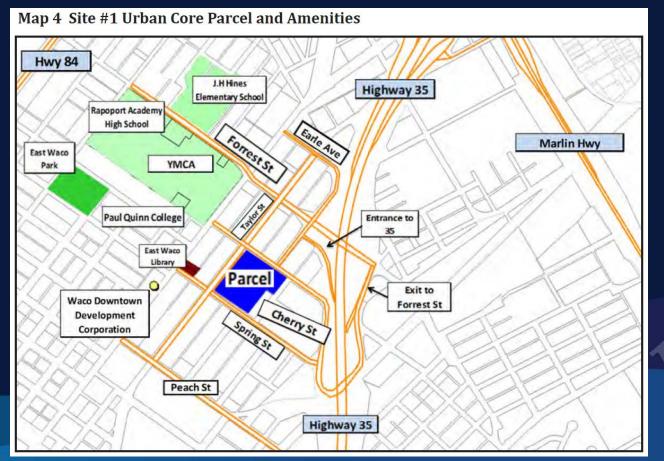




PROJECT SUMMARY

- Current Project: Secure a detailed plan and budget for construction.
- Budget
 - Revenues: TIF Funds \$369,430
 - Expenses: Professional Services \$369,430

Upjohn Study



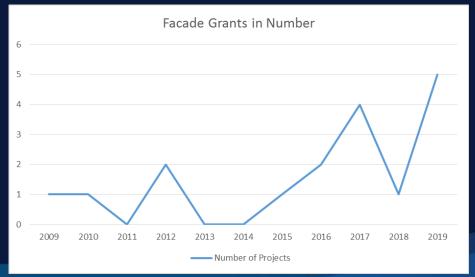
- Recommended Funding: \$369,430 for concrete slab removal
- TIF grant funds will be paid once the project is completed.
- Contract term shall be 12 months to complete the concrete removal.

Project	Current MCAD Value	Total Construction Cost	TIF Ask	% of Total Construction Cost	Staff Recommends	% of Total Construction Cost
Elm Ave./Taylor St. Slab Removal & Remediation	N/A	\$369 <i>,</i> 430	\$369,430	100%	\$369,430	100%

Façade Improvement Program Funding Request

Funding Request

 City Center Waco, who administers the program is requesting that additional funding be made available to the Façade Improvement Grant fund

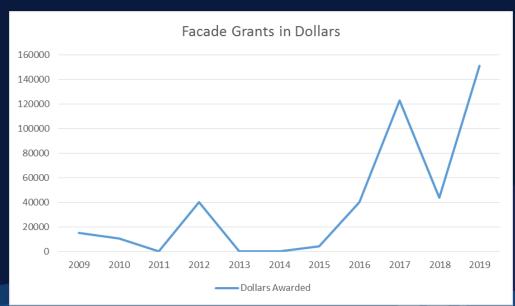


Since 2015, program use and project diversity have increased. Of the 13 grants made, 6 have been on the East side of the river. Awards have ranged from \$1,849 to \$45,000 (the program upper limit.) As of September 2019, \$425,000 has been allocated to the program and that entire amount has been awarded to 17 recipient projects totaling an estimated \$1,359,135 in improvements to downtown buildings – a return of more than 2 to 1.

Previously approved allocations:

- \$75,000 (2008)
- \$100,000 (2014)
- \$100,000 (2016)
- \$150,000 (2017)

Funding Request



 Recommended Funding: \$200,000 to continue the Façade Improvement Program

Thank you