



CITY OF WACO

Purchasing Services
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Date: 12/06/2022
RFB No: 2022-015
Commodity: City-Wide Copier Contract
Purchasing Agent: Mr. Kasey Gamblin

Closing Time: 2:00 P.M. CST, Wednesday, December 14, 2022
Opening Time: 2:01 P.M. CST, Wednesday, December 14, 2022

RFB Opening Location: Operations Center, Purchasing Services Office, 1415 N. 4th St.,
 Waco, TX 76707

Addendum No: 1
Questions and Answers

The above-mentioned RFB invitation has been changed in the following manner. **Sign and return addendum to the Purchasing Office by the closing time and date with your RFB response.** Returning this page signed by your authorized agent will serve to acknowledge this change. All other requirements of the invitation remain unchanged. If you have any questions, please call or stop by the Purchasing Office at the above address.

Firm: _____

Address _____

Signature of Person
 Authorized to Sign Bid: _____

Signor's Name and Title
 (print or type): _____

E-mail Address: _____

Date: _____ Telephone: _____ Fax: _____

Questions and Answers

1. Does the City want fax boards priced as an accessory on each unit or do you just need the ability to add fax boards where needed? **We would like fax boards included.**
2. On the 5 medium volume units, do you need coin operated units priced as an option, or do you just want the 5 units to be compatible with existing coin units you already have? **We need new coin-operated units.**
 - a. If the answer to question 2 is to be compatible with existing coin units, please provide the make and model of the existing units.
 - b. If the answer to question 2 is to provide new coin box units, please let us know the following:
 - a. Do you wish to accept both bills and coins? **Yes, both.**
 - b. Do you wish to accept credit cards? **Yes.**
 - c. Do you wish to charge for copy only or copy and print? **Charge for copy and fax.**
 - c. If you wish to charge for print, where will the users be printing from? **No printing.**
3. Are you currently contracted with PrinterLogic month to month or Annual? **We pay PrinterLogic maintenance annually.**
4. What coin operating system are you currently using, and what are the main functions you want the coin operating system to offer? **We are currently using SEM 9900X coin units. We would like to take cash and credit card with the new units.**
5. Can I get a list of make and models of the copiers you currently are using?
 - Konica Minolta BizHub 223
 - Konica Minolta BizHub 283
 - Konica Minolta BizHub 284e
 - Konica Minolta BizHub 363
 - Konica Minolta BizHub 364e
 - Konica Minolta BizHub 423
 - Konica Minolta BizHub 552
 - Konica Minolta BizHub 652
 - Konica Minolta BizHub 751
 - Konica Minolta BizHub C220
 - Konica Minolta BizHub C280
 - Konica Minolta BizHub C284
 - Konica Minolta BizHub C360
 - Konica Minolta BizHub C554e
 - Sharp MX-3051

- Sharp MX-3070N
 - Sharp MX-5050N
 - Sharp MX-B455W
 - Kyocera 358
 - Xerox 5955
 - Xerox 7845
6. Can you tell us the color vs black and white volumes on the machines? **Color prints are 13,000 for high volume to 2,000 a month for medium volume. Black and white ranges from 13,000 to 2,000 a month.**
 7. Will you consider bids on merit or only applies to apples bids only? **The bids will be based off of price and meeting requirements set forth in the bid package.**
 8. To my knowledge new models have not been released since late 2021. Will you consider current models that were releases before 2022? We are talking about the most current technology available from the manufacturer. **We will consider current models that were released before 2022, but we would like to see the date of the model they are proposing.**
 9. There is a specification regarding compatibility with PrinterLogic Print Management software.
 - a. Is it already in place or will it need to be proposed by vendors? **PrinterLogic is already in place.**
 - b. Will it be managing both print and copy features? **PrinterLogic pushes out the printer to the computers throughout the city. Then the user does direct printing to the printer. PrinterLogic doesn't have anything to do with the copy feature.**
 10. Page 59 – Item 8 – All Hard Drives must be destroyed or surrendered to the City of Waco at the end of the agreement term.

Question 1: The hard drives in our machines are now M2 SSD Drives and the machines all come with an End of Lease Feature that sanitizes the machine of all client data and resets it back to Factory Settings and generates printed confirmation of the Data Erase (attached example). Would the City consider this alternative in lieu of Removing the M2 SSD Drives from all the machines? **This is not an option for the City of Waco. The hard drive must be destroyed or surrendered to the City of Waco at the end of the agreement.**

11. Page 60 – Coin Operated Capability

Question 2: Will the City be providing Coin Op Units? If so, can you share what make/model so that we can confirm if there is any manufacturer specific connection cable or software that will need to be added to our units quoted. **We need the option to order new coin-operated units with the new copers. We will not be using our old coin-operated units.**

12. Page 60 – 62 – Scan to SD Card

Question 3: The Industry Standard for Business Class/Enterprise MFP's for scanning to removable media is USB 2.0. Scanning to and printing from SD Cards are rarely found on retail

units either. Would the City consider eliminating this requirement for all the machines listed on the RFB? **Yes, that's fine.**

13. Page 61 – 2400 x 4800 dpi max print resolution on 2 Heavy Use Volume Copiers.
Question 4: This specification is specific to only one manufacturer and is not an Industry Standard Specification for Laser Printers. Would the City consider the more widely used specification of 1200 x 1200 dpi in the spirit of inclusion? The human eye cannot discern anything higher than that resolution when printing without the use of a Loop (magnifying glass). **Yes, this is fine.**
14. Can you describe how the current pull printing works and the name of the software? **We currently use PrinterLogic to push out the printers to city computers. Then the computer uses direct printing.**
15. What Coin operating system do you currently use? **We are currently using SEM 9900X coin units.**
16. Is the estimated volume per machine or per copier segment? Ex. Medium Vol Copier (85) is estimating 10K/mon, is that 10K per device or 10K for all 85 units? **Color prints are 13,000 for high volume to 2,000 a month for medium volume. Black and white ranges from 13,000 to 2,000 a month.**
17. Does the City of Waco currently use Access Cards (RFID, MagStripe, Barcode, etc.) that can be used for copier authentication for cost tracking, print control, and secure release? **No.**